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Glenwood Places Client Services Executive in North Carolina

Glenwood Systems expands to North Carolina with Practice Management / Revenue Cycle Management Expertise

Waterbury, CT – February 7, 2013 - [Glenwood Systems](http://www.glenwoodsystems.com) announced today that Theresa Ruleman CTT+ has joined the Glenwood Team to provide additional resource and build the Glenwood Client base in North Carolina.

Theresa comes to Glenwood Systems as the North Carolina Regional Client Service Executive with over 14 years of insurance expertise. Theresa has a broad background with traditional Medicare Part B and Medicare Advantage.

- Theresa has served the NC medical community as a Provider Relations Representative for Medicare Part B.
 - She worked with the Provider Outreach and Education team to conduct workshops, seminars and webinars to convey CMS updates throughout the state.
 - Her niche while working with Medicare Part B was chairing the Provider Communications Advisory Committee, which met quarterly with representatives from the physician community to discuss Medicare education practices.
- While with Medicare Advantage, Theresa worked as Provider Relations Network Development Representative. Her task was to build a network of providers to service a Medicare HMO plan in Eastern NC and the Sandhills area.
 - This included recruiting and contracting participating providers, education and training, conflict resolution, and solving complex billing issues.

Theresa has an extensive knowledge of billing and coding. She has obtained certification as a CompTIA Certified Technical Trainer (CTT+) as well as Medical Administration.

“We are thrilled that Theresa has joined our team, said Ron Flormann CCO, Our goal is to consistently provide our clients with the resources and experience necessary to improve their practice revenue results. Theresa will be a tremendous asset as we expand on this goal.”

About Glenwood Systems, LLC

Glenwood Systems, LLC is a privately held Waterbury, CT company. The company develops and markets web-based medical practice software and provides billing services to assist private medical practices manage patient information and improve finances.

Glenwood Systems, LLC emphasizes product excellence, a high level of customer service and exceptional stakeholder value. Founded in 1998 and enjoying strong growth, Glenwood Systems is quickly becoming a performance leader offering integrated electronic health record (EHR) software, practice management software and physician billing services. More information about Glenwood and the Glace family of products can be found at www.glenwoodsystems.com or contact [Ron Flormann](mailto:Ron.Flormann@glenwoodsystems.com).

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